SONG BE GOLF RESORT

CORPORATE GOLF PACKAGES

VIETNAM

A World Within A World

SONG BE GOLF RESORT

Lotus Course

This newly renovated course features a relaxing backdrop for this stunning, yet challenging course. The varying slopes, well placed bunkers and scenic lakes make a round of golf on this course, not only a peaceful and unforgettable experience, but also one that will challenge any golfer.

LOTUS COURSE

PALM COURSE

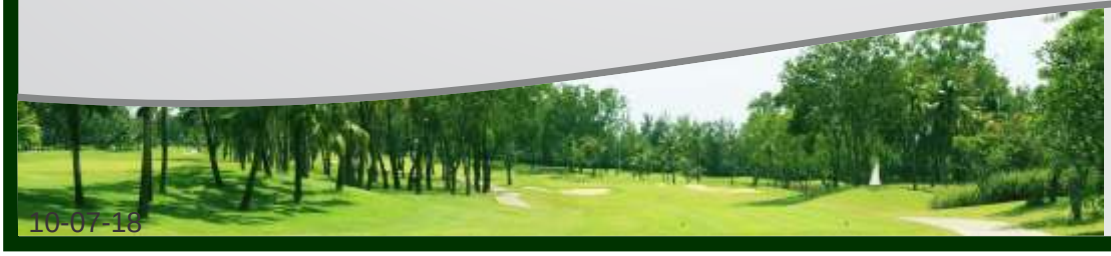
Palm Course

Palm trees, menacing bushes and narrow fairways are the main hurdles to overcome on this course. Indulge yourself in this lush, tropical landscape, while trying your luck on 9 of the most attractive holes you will ever encounter, and you will soon be transported from your busy everyday life.

Desert Course

Our challenging and most demanding course is one that will provide a challenge for even the professional. Beautifully landscaped with longer fairways, an array of complex bunkers and an abundance of sand, make this a highly stimulating course which requires a high degree of accuracy and forward thinking from the golfer. Desert course was voted as one of the most uniquely designed golf course in Vietnam

DESERT COURSE



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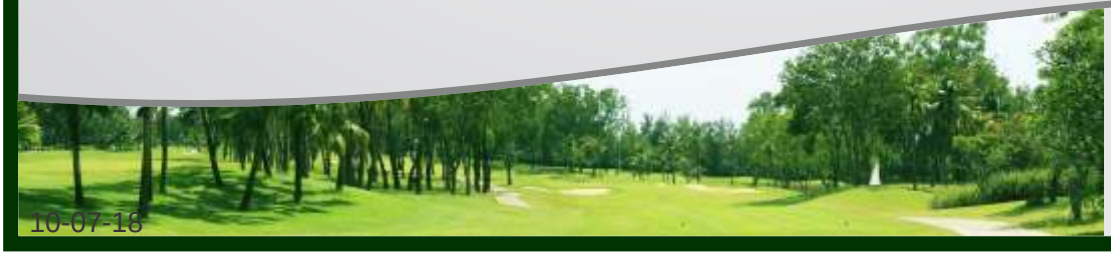
Unforgettable Corporate Golf Experience from Start to Finish

Complimenting the Beauty and the Challenge on the Greens - The Club House, second home to many of our Members for many years, offers multiple venues for post golf functions including the Song Be Room, The Bamboo Room, The Art Gallery, The Library, The Palm Restaurant and The Golfer's Terrace. Our swimming pool and the waterfall provides a spectacular backdrop to dinner events ranging from 1 to 20 tables. Our Clubhouse Garden has hosted many memorable weddings and gala dinners & parties of up to 1,000 guests. Our Chefs and our Banquet Team will be there to make your corporate golf event an unforgettable experience.



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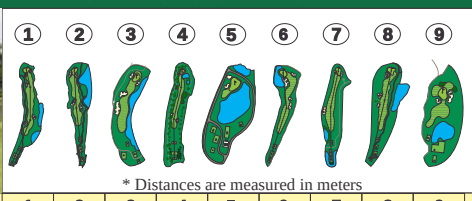
Scorecard Reference

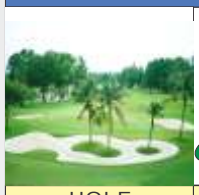
LOTUS COURSE

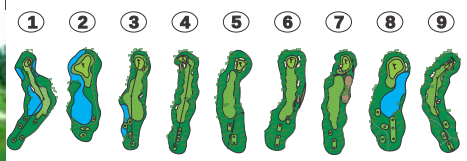


* Distances are measured in meters

HOLE	1	2	3	4	5	6	7	8	9	TOTAL
BLUE	506	405	335	510	180	360	378	378	175	3227
WHITE	465	356	305	480	150	330	348	350	148	2932
RED	419	312	265	418	120	300	308	290	125	2557
PAR	5	4	4	5	3	4	4	4	3	36

PALM COURSE





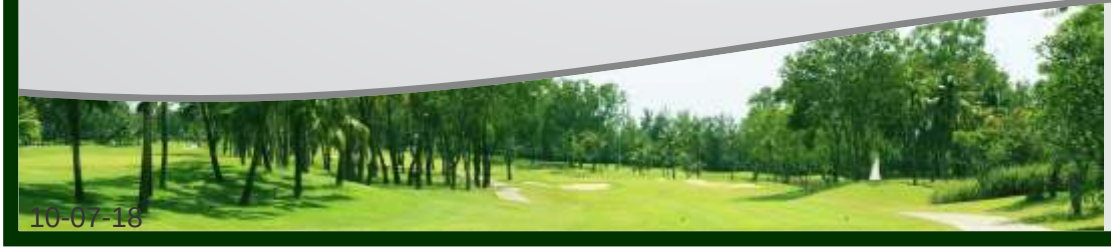
HOLE	1	2	3	4	5	6	7	8	9	TOTAL
BLUE	405	114	364	463	310	383	358	140	469	3006
WHITE	390	100	330	423	295	368	335	130	452	2823
RED	330	86	250	401	238	314	245	120	382	2366
PAR	4	3	4	5	4	4	4	3	5	36

DESERT COURSE

HOLE	1	2	3	4	5	6	7	8	9	TOTAL
BLUE	470	156	391	342	355	153	408	340	555	3170
WHITE	440	142	374	330	320	132	381	322	515	2956
RED	418	115	299	273	265	107	342	267	404	2490
PAR	5	3	4	4	4	3	4	4	5	36

Course Rating / Slope Rating

TEES	COURSE RATING / SLOPE RATING		
	LOTUS / PALM	PALM / DESERT	DESERT / LOTUS
BLUE	72.7 / 129	72.1 / 130	73.4 / 132
WHITE MEN	69.7 / 125	69.9 / 126	70.4 / 127
WHITE LADIES	76.0 / 132	76.0 / 133	76.6 / 134
RED	70.7 / 122	71.5 / 123	72.0 / 124



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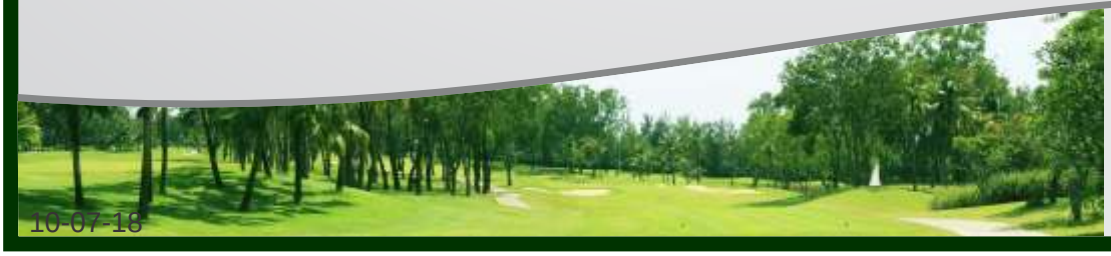
Corporate Rates for Tee - Time Start with effect 1st February 2019

Types of Packages	Weekdays			Weekends & Public Holidays (including buggy)		
Rates per person	Tee Time Minimum 20 pax			Tee Time Minimum 20 pax		
Golfing Fee Packages Includes: Green Fee, Caddy Fee & Golf Insurance	Member	Floating Member	Guest	Member	Floating Member	Guest
1st Jan - 30th Apr 1st Oct - 31st Dec (High season)	580,000	1,180,000	1,650,000	830,000	1,750,000	AM 2,860,000 PM 2,580,000
1st May - 30th Sep (Low season)	580,000	1,180,000	1,550,000	830,000	1,750,000	AM 2,760,000 PM 2,480,000
With Breakfast Breakfast Buffet Option	From 210,000 & Above					
With Lunch Light Buffet Option	From 260,000 & Above					
With Lunch / Dinner Set Lunch / Dinner Option	From 400,000 & Above					
With Lunch / Dinner Lunch / Dinner Buffet Option	From 453,000 & Above					
Premium Lunch / Dinner Set Lunch / Dinner or Buffet Option	From 780,000 & Above					

Incentive gilf: 2 weekday vouchers

* All price are quoted in Vietnamese Dong and are subject to change. Please contact us for a more detailed discussion on your needs.
* Prices for F&B includes 10% VAT and 5% Service Charge and for Golf, 20% Special Excise Tax and 10% VAT.



SONG BE GOLF RESORT
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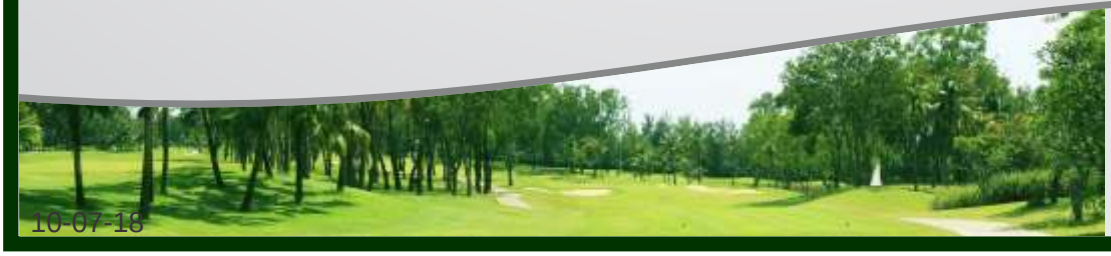
Corporate Rates for - Shotgun Start with effect 1st February 2019

Buggy Compulsory

Types of Packages	Weekdays			Weekends & Public Holidays		
Rates per person 9 Holes Start	Shotgun			Shotgun		
	Minimum 70 golfers to a Maximum of 80 golfers					
Golfing Fee Packages Includes: Green Fee, Caddy Fee & Golf Insurance	Member	Floating Member	Guest	Member	Floating Member	Guest
1st Jan - 30th Apr 1st Oct - 31st Dec (High season)	830,000	1,430,000	1,900,000	830,000	1,750,000	AM 2,860,000 PM 2,580,000
1st May - 30th Sep (Low season)	830,000	1,430,000	1,800,000	830,000	1,750,000	AM 2,860,000 PM 2,580,000
Organization Fee	5,000,000			10,000,000		
With Breakfast Breakfast Buffet Option	From 210,000 & Above					
With Lunch Light Buffet Option	From 260,000 & Above					
With Lunch / Dinner Set Lunch / Dinner Option	From 400,000 & Above					
With Lunch / Dinner Lunch / Dinner Buffet Option	From 453,000 & Above					
Premium Lunch / Dinner Set Lunch / Dinner or Buffet Option	From 780,000 & Above					

Incentive gilf: 4 weekday vouchers

* All price are quoted in Vietnamese Dong and are subject to change. Please contact us for a more detailed discussion on your needs.
* Prices for F&B includes 10% VAT and 5% Service Charge and for Golf, 20% Special Excise Tax and 10% VAT.



SONG BE GOLF RESORT
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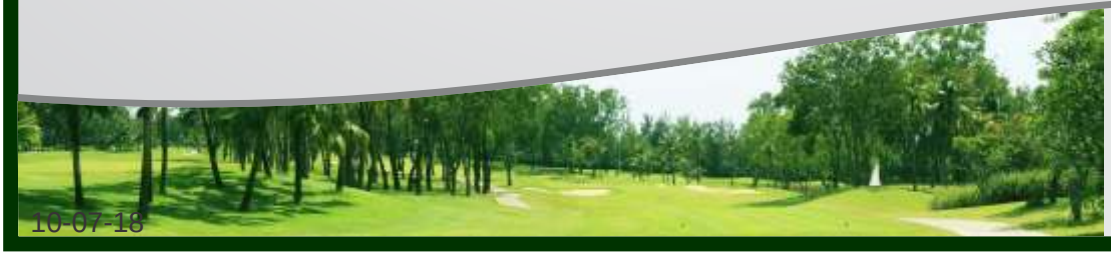
Corporate Rates for - Shotgun Start with effect 1st February 2019

Buggy Compulsory

Types of Packages	Weekdays			Weekends & Public Holidays		
Rates per person 9 Holes Start	Shotgun			Shotgun		
	Minimum 81 golfers to a Maximum of 144 golfers					
Golfing Fee Packages Includes: Green Fee, Caddy Fee & Golf Insurance	Member	Floating Member	Guest	Member	Floating Member	Guest
1st Jan - 30th Apr 1st Oct - 31st Dec (High season)	830,000	1,430,000	1,900,000	830,000	1,750,000	AM 2,860,000 PM 2,580,000
1st May - 30th Sep (Low season)	830,000	1,430,000	1,800,000	830,000	1,750,000	AM 2,860,000 PM 2,580,000
Organization Fee	10,000,000			20,000,000		
With Breakfast Breakfast Buffet Option	From 210,000 & Above					
With Lunch Light Buffet Option	From 260,000 & Above					
With Lunch / Dinner Set Lunch / Dinner Option	From 400,000 & Above					
With Lunch / Dinner Lunch / Dinner Buffet Option	From 453,000 & Above					
Premium Lunch / Dinner Set Lunch / Dinner or Buffet Option	From 780,000 & Above					

Incentive gilf: 6 weekday vouchers

* All price are quoted in Vietnamese Dong and are subject to change. Please contact us for a more detailed discussion on your needs.
* Prices for F&B includes 10% VAT and 5% Service Charge and for Golf, 20% Special Excise Tax and 10% VAT.



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CORPORATE GOLF PACKAGE PROVISIONS

Our Corporate Event showcases the following services that are included in all our packages:

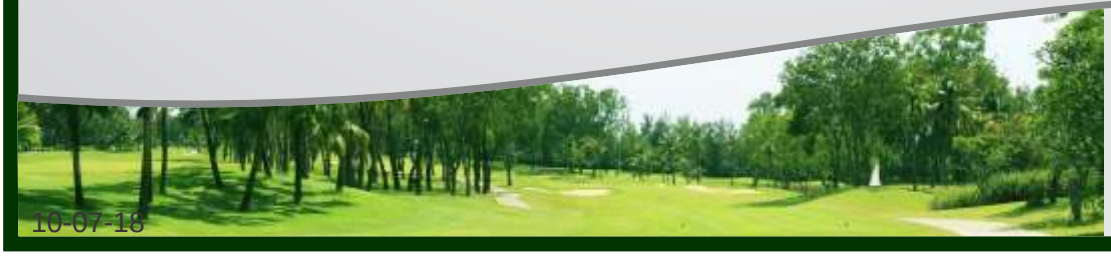
- Bag Drop Service and bag tagging
- Parking Lots
- Preparation and distribution of Scorecards and Locker Keys
- Dedicated check in Concierge
- Notice Boards with name list and flight pairing
- Directional Signage with Company logo
- Storage space for prizes and goodie bags
- 1 Tray (50 range balls) at the Driving Range per participant

For Shotgun Event Only:

- Compulsory Buggy on twin sharing minimum 3 ball per flight
- Exclusive VIP Registration
- Dedicated Tournament Director
- Gimme Circles 60 cm in diameter for events with over 100 golfers
- 8 Complimentary Weekday Green Fee Vouchers as prizes
- PA system for Tournament Briefing
- Novelty pin flags for Novelty games
- Collection, Recording and Tabulation of Scorecards
- Security Bag Deposit during Function

Terms and Conditions for Corporate Golf Booking

- Subject to Course availability
- Price includes Green Fee, Caddie Fee, Golfers Insurance and prevailing taxes.
- For Shotgun event starting time for AM session is set at 6:15,
  All golfers must complete their round by 11:30 AM
- For Shotgun event starting time for PM session is set at 12:00,
  All golfers must complete their round by 5:30 PM
- If in the event, there are empty slots during the Shotgun event,
  the Club has the right to fill up the slots for members & guests



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Optional Items and Services Rates:

Golfing

Description	Rates	
Rental of Extra Buggy - Member / Guest	600,000	700,000
Forecaddie Witness Per Novelty Event	670,000	
Rental of Golf Set (Nike)	770,000	
Rental of Golf Shoes	330,000	
Rental of Golf Umbrella	120,000	
Additional Tray of Range Balls	70,000	
Rental of Driving Range per bay - 1 hr unlimited range balls	280,000	
Rental of Putting and Chipping Green Area per hour	700,000	

For Tee-Time Start events:

Description Rates	<20	21<60	61 & above
Scoring	25,000 pax	22,000 pax	18,000 pax
Description			
Novelty Pin flag	200,000 per set		

Facilities and Equipment

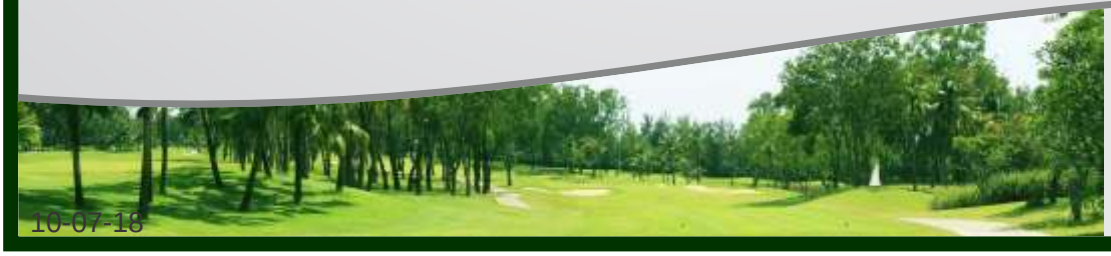
Description	Rates
Rental of VIP Changing Room	4,200,000
Rental of Projector & AV equipment (3000lumens/8000lumens)	695,000 / 980,000
15 Seater Van - 2 way airport transfers	1,800,000
15 Seater Van - 2 way HCM City transfers	1,800,000

Printing Installation of Banners, Backdrops and Signages

Description - Quote is based on per sign	Rates	
Backdrop: size 3.3m x 2.3m ; 5.4m x 2.7m	693,000	1,300,000
Welcome Banner : size 6m x 1m	693,000	
Signage on golf course : size 3m x 1m	462,000	

F & B - Golf Events

Description	Rates
Corkage charge for drinks (alcoholic & non alcoholic drinks) per person - 1 full day tournament	120,000
Corkage charge for drinks - beer & soft drinks only during lunch or dinner - per person	70,000
Corkage charge per bottle of wine (maximum 1 liter)	170,000
Corkage charge per bottle of liquor (maximum 1 liter)	170,000
Free flow of soft drinks and draft beer during function 2.5 hours duration - per person	260,000



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Exceptional Services

Prices for Exceptional services are subject to current market rates and request from Organizer

1. Pre-practice Round Arrangements

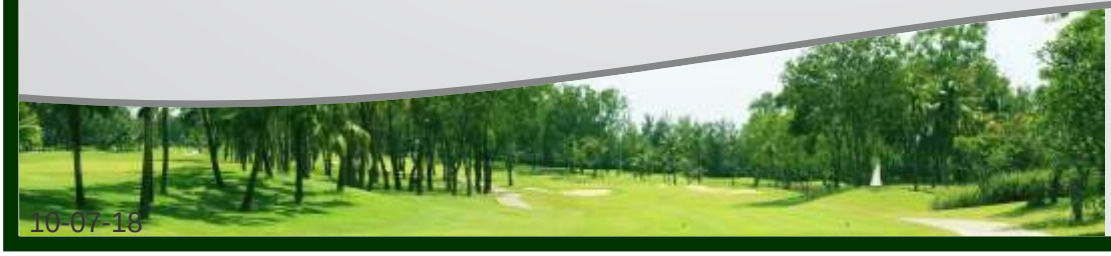
Song Be will provide your guests with a pre-practice round booking for a maximum of 5 flights, one week prior to the event, at our prevailing guest's rates.

2. Corporate Merchandise & Customized Event Gift Specialties

Song Be will go the extra mile to create and customize “Welcome Gift Pack Items” for your Golfing Event – based on your own budget. Save yourself the time and the hassle and we will provide you with what you need. The Gift Packs can be presented upon checking in or placed in each golf participants locker

3. Specialty Novelty Events Management

Song Be will enhance your Corporate Golf Experience of your guests by providing you with customized novelty events. Eliminate the time, the stress and the risk of organizing and coordinating golfing events. Leave it to us!



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Terms and Conditions for Corporate Golf Booking

1. Closure of Course

The course will be declared close if it is considered unplayable due to inclement weather or any other valid reasons. In the event of closure of the course, there shall be no refund or reduction on the amount of the advance booking fee, package fee paid or chargeable.

2. Deposit and Billing

A non-refundable booking fee of 21,000,000 Vietnamese Dong is required for confirmation of the event.

The booking fee and deposit shall be offset against the total bill after the event is completed.

All expenses should be paid in Cash or Credit Card on the date of the event.

Further information will be included in the Corporate Events Agreement.

3. Cancellation

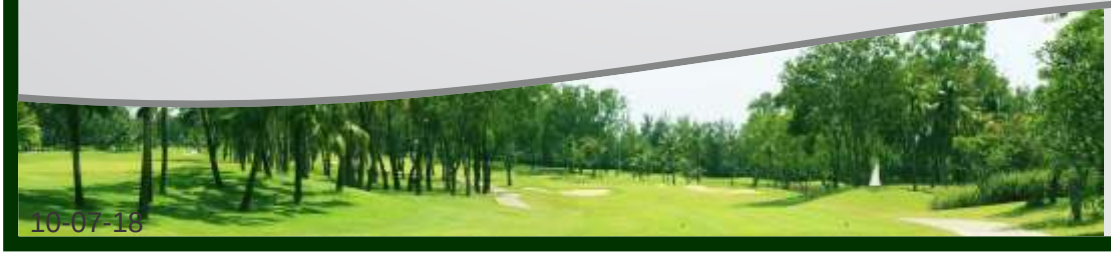
The terms and conditions can be found in the Corporate Events Agreement.

4. Advertising / Banners

Advertisements, Banners, A-sign boards are allowed to be placed at Club premises subject to approval by the Management

5. Disclaimer

We reserve the right to revise the quoted rates were applicable. The use of the course and all of its facilities shall be subject to the Resort's Bye-laws, Rules and Regulations, copies of which are available for reference upon request. Participation in any event held in the Resort implies acceptance and agreement to abide and be bound by the same Bye-laws, Rules & Regulations.



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VIETNAM
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For bank transfer, please remit to our bank account as follows:

ACCOUNT NAME: PALM SONG BE GOLF COMPANY LTD.

VIETCOMBANK-BINH DUONG

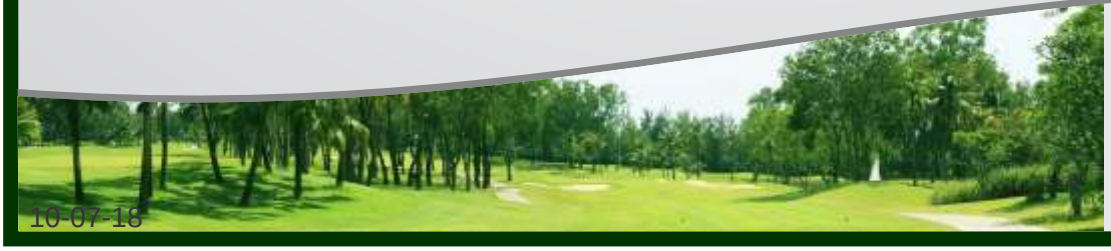
Address: 10A Huu Nghi Blvd, VSIP Industry, Thuan An Town, Binh Duong Province, Vietnam

Account No: USD 028 137 0000094 / VND 028 100 0000084
Swift Code: BFTVVNVX028

Note: Bank transfer charges shall be borne by the Applicant

Location Map

For more information,
kindly contact our Golf Operation
Event Management Department at:
events@songbegolf.com.vn



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